

# IPeople Acquired by RLDatix, a Portfolio Company of Five Arrows and TA Associates



Acquired by



## 56th

Healthcare  
Technology  
Deal

## 54th

International  
Client or  
Transaction Deal

## 200+

Total Health  
Science  
Transactions

*IPeople Has Been Acquired by RLDatix (RLD), a Portfolio Company of Five Arrows and TA Associates, Creating Industry Leader in Business Continuity and Data Accessibility for Hospital and Health Systems*

**Data resiliency is more critical than ever to preserving** business continuity. As healthcare systems in the U.S. and globally become increasingly reliant on clinical IT infrastructure this trend has attracted a surge in cyberattacks. System outages, that sever clinicians access to Electronic Health Records (EHR), have become costlier, more frequent, and more disruptive. IPeople's solutions ensure healthcare providers maintain uninterrupted access to critical patient data, enabling staff to administer high quality, informed and safe care – even when systems are offline.

**Cloud migration of EHRs and other applications is** supporting the ongoing digital transformation of healthcare. These technologies and the adoption of Managed IT Services have in many ways made healthcare data more secure and accessible but also introduced new vulnerabilities in connectivity and increased operating costs as data volumes increase infinitely. IPeople's proprietary data extraction technology unlocks siloed data making it available for interoperable systems, cloud migration, and archiving.

**IPeople's technologies enhance RLDatix's Galen offerings,** fortifying the company's market leadership as the top solutions provider for hospitals and health systems to access and manage data.

**"Reliable access to patient data is an IT necessity and a** fundamental pillar of safer, more effective care delivery,"

said Dan Michelson, CEO of RLDatix. "Our Data Solutions Group combines IPeople's expertise in data resiliency with our Best-in-KLAS data migration and archiving solutions. Hospitals and health systems can now look to RLD as the single, most experienced company offering the most advanced solutions to ensure data remains accessible and patients stay safe."

**"Joining forces with RLDatix is a game-changer for our** customers and the industry as a whole," said Ryan Dickerson, IPeople CEO. "This partnership not only expands our global reach but also accelerates our ability to deliver even greater value to the 400+ hospitals we serve. Together, we're raising the bar for business continuity and data resilience, ensuring healthcare providers always have access to the information they need to save lives."

**Crosstree played a pivotal role in guiding IPeople through** a successful transaction. Leveraging deep market expertise, Crosstree identified the ideal transaction partner, ensuring alignment with IPeople's long-term growth strategy on a global scale. By crafting a compelling narrative that connected IPeople's capabilities with industry trends, Crosstree effectively highlighted its market potential, ultimately securing an optimal partnership with RLDatix to drive future expansion.

"It's been a privilege working with the IPeople team to realize this exceptional outcome. There isn't a better fit in terms of culture and commitment to customer success and patient safety than with the dedicated folks at RLDatix. The remarkable capabilities that this combination creates enables the next generation of advancements in Healthcare IT."



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Crosstree's experts are specialists in the nuances of the health sciences, prioritizing corporate core values and providing:

Deep analytics of capabilities and gaps

Systemized tactical strategies and a road map to success

Engaged experts in market analysis, financials, and premium valuations

Targeted and qualified prospects

Up-to-date industry trend analysis and forecasting

Meeting the needs of both the buyer and the seller by the numbers and beyond is Crosstree's specialty.



### About IPeople

As a premiere healthcare integration provider, IPeople combines innovative solutions with in-depth industry knowledge for smarter, easier access to data. IPeople's HCIS expertise takes them to the next level of building reliable and efficient bi-directional interfaces that organizations can trust. For the last 20+ years, IPeople has earned a solid reputation for providing robust and reliable interface solutions to the healthcare community. The IPeople team is committed to continually improving the quality and efficiency of your experience with your data.

### About RLDatix

For more than 20 years, RLDatix has championed safety as their driving force. They are the only organization integrating data across risk, safety, compliance, provider lifecycle and workforce management to provide decision-makers with the critical insights they need to enhance care quality and improve patient outcomes across the enterprise. This approach, prioritizing safety and outcomes for patients, workforces and organizations alike, is what they call connected healthcare operations. Trusted by thousands of healthcare providers worldwide, RLDatix empowers them to focus on what matters most: delivering efficient, patient-centered care.



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