

## INSIGHTS

# MYONEX ACQUIRED CREAPHARM'S CLINICAL & COMMERCIAL PACKAGING AND BIOSERVICES BUSINESS



Acquired



132nd

Pharma  
Services Deal

85th

Clinical Trials  
Deal

37th

Cross-Border  
Deal

*Myonex Acquired Creapharm's Clinical & Commercial Packaging and Bioservices Business Units to Expand Clinical Trial Supply Services and Gain of Foothold in Europe*

## As trial medications are tested and approved

for patient trials, many drug development companies struggle to find a reliable full-suite packaging and labeling partner. Having an all-in-one service provider can streamline the development to patient timeline to allow for a quicker and more efficient process.

**Creapharm Bio&Pharma ("Creapharm") has a unique** position in the market with proficiency in the clinical packaging and distribution space, and the connections they have within the advanced therapy medicinal product (ATMP) supply chain. Along with this expertise, they bring with them new business opportunities with biospecimen storage and logistics, cyrostorage, and commercial packaging. These capabilities made Creapharm the ideal partner for Myonex and the collaboration will create a more patient-centric

business model where patient needs can be fulfilled efficiently and effectively.

**Crosstree's extensive experience in the** pharmaceutical development industry made the firm the ideal partner in assisting Myonex to develop their growth strategy. Leveraging its years of market expertise, the firm meticulously defined Myonex's strategic capability objectives and developed a growth trajectory through an intensive gap analysis. Crosstree then identified, profiled, and scored potential partners against Myonex's strategic goals, initiated bespoke outreach to validate qualifications, and ultimately identified Creapharm as the most synergistic partner. The resulting acquisition will allow Myonex to expand their clinical trial capabilities, as well as grow their presence globally.

"Crosstree's proven track record of superior outcomes is the result of balanced, hands-on guidance from start to close. Partner with the leading health science experts today."

**SHANE SENIOR**

Managing Director &amp; Co-Founder

[shane.senior@crosstreecapital.com](mailto:shane.senior@crosstreecapital.com)

813-774-4755

Crosstree's experts are specialists in the nuances of the health sciences, prioritizing corporate core values and providing:

Deep analytics  
of capabilities  
and gaps

Systemized  
tactical  
strategies and  
a road map  
to success

Engaged experts  
in market analysis,  
financials, and  
premium  
valuations

Targeted and  
qualified  
prospects

Up-to-date  
industry trend  
analysis and  
forecasting

Meeting the needs of both the buyer and the seller by the numbers and beyond is Crosstree's specialty.



### About Myonex

Myonex is a leading global complete clinical trial supply company offering tailored solutions in central and local drug sourcing, packaging, labeling, and ancillary and equipment supply to support each trial's specific requirements and complexities. With nine locations in the US, Germany, UK & France, we partner with pharmaceutical and biotechnology companies, contract research organizations (CROs), and other clinical trial service providers seeking a flexible, comprehensive solution for their trial supply needs.

### About Creapharm

With decades of experience in global clinical trial supply management, Creapharm supports Pharma and Biotech key players with customized solutions. Creapharm has a strong expertise in cold-chain management and recently developed ultra-cold solutions to handle biologicals and ATMP supply chain management. For marketed health products, Creapharm offers expert commercial packaging services to pharmaceutical and food supplement industries.



### Other Recent Pharma Services Transactions:

